

BUSINESS PROFILE

TRADING & SUPPLY

Construction and industrial supply across Saudi Arabia and Bahrain



A missing box of anchors stops a crew for **a day**

The item costs very little. The day does not. Supply is a scheduling problem before it is a purchasing problem, and that is the part we take on.

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01 WHO WE ARE

We supply the material your site **runs on**

Assas Gulf supplies construction and industrial material in Saudi Arabia and Bahrain. One name and one commercial file on both sides.

We keep sites stocked: safety, cables, fasteners, bearings, lubricants and uniforms, quoted item by item against your list and released only when you approve.

Need something outside these five categories? Put it on the same list. We source it on request and quote it the same way.





02 WHERE WE WORK

Two markets, one commercial file

Registered and trading in both Saudi Arabia and Bahrain: one supplier, one quotation format, one set of terms on either side. Material moves between the two on our own customs and transport arrangements.



01

Registered in Saudi Arabia

02

Registered in Bahrain

03

Cross-border movement in-house

04

One quotation format both sides

05

Local delivery to site

06

Vendor registration supported



03 CLIENTS AND BRANDS

Who we supply, and what we carry

Contractors, factories and facility managers on both sides of the causeway, and around them the manufacturers we source from through direct accounts and authorised distributors.

— CLIENTS — BRANDS WE CARRY

A sample of the clients we supply and the brands we source. The full list is longer than one page, and client names are shown with permission.



Contractors, factories and facility managers

From single-site contractors ordering one pallet to industrial groups on recurring monthly orders. A sample, shown with permission.

مجموعة المؤيد للمقاولات
Almoayyed Contracting Group



زومكو
ZOMCO



EFSIM
ELECTRICITY SUPPLY MANAGEMENT



التميمي للمقاولات
ALTAMIMI CONTRACTING

zaki a2zayer
marine services co

MicroLED



AND A LONGER LIST
ON REQUEST



05 BRANDS WE CARRY

Sourced from the manufacturer, not the market

We buy through direct accounts and authorised regional distributors, not the open market, so origin, warranty and specification are confirmed in writing before you release an order.

05



Honeywell



STANLEY



AND MORE BRANDS
ON REQUEST



06 BY THE NUMBERS

The scale we operate at, stated plainly

These are working figures, not marketing rounding. We will put any of them in writing during vendor registration.

5

SUPPLY CATEGORIES
WE QUOTE FROM

1,000+

LINE ITEMS ACROSS
THOSE CATEGORIES

40+

MANUFACTURERS AND
DISTRIBUTORS WE BUY FROM

2

MARKETS UNDER
ONE NAME



WHAT WE DO

TRADING AND SUPPLY

Send us the list. We come back with a priced quote against it, item by item, with alternatives where the original is slow or expensive, and you decide what to release.

No online store. Send the list instead

A site engineer does not want to browse a catalogue. He wants a price against the list already in his hand. That is the whole model.

01

Send the list

By email or WhatsApp, in whatever form you have it: a BOQ extract, a spreadsheet, even a photo of a handwritten note.

02

Priced quote back

A written quotation, line by line, with brand, specification and unit price. Where an item is slow or overpriced, an alternative sits next to it.

03

Delivered to site

Release all of it or part of it. Ordered items get a confirmed date before you commit, and delivery is to the gate with a signed note.

Nothing is ordered before you approve the priced list



Five categories, one purchase order

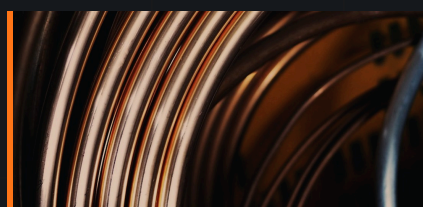
08



01

Safety equipment and PPE

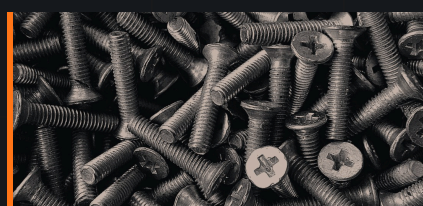
Helmets and eye protection · High-visibility workwear · Safety footwear · Fall protection · Fire extinguishers



02

Electrical cables

Low-voltage power cable · Armoured SWA · Flexible and control · Fire-resistant · Full gauge range



03

Fasteners and hardware

High-tensile hex bolts · Nuts, washers and anchors · Galvanised, zinc and stainless · Metric and imperial



04

Bearings, grease and lubricants

Ball and roller bearings · Tapered and sleeve · High-temperature grease · Industrial oils



05

Uniforms and printing

Custom workwear · Logo printing and embroidery · Saudi-made on request · Site signage



09 SAFETY, ELECTRICAL, FASTENERS

The three lines that stop a site when they run out

PPE, cable and fasteners are ordered constantly and always urgently. We keep them quotable at short notice and specified correctly, because a wrong bolt grade or cable rating is a rejection on inspection.

- 01 Specification confirmed before we quote
- 02 Brand and origin stated on every line
- 03 Certificates and datasheets on request
- 04 Partial release against a single order

Quoted against a part number, not against a description

Bearings and lubricants run on a maintenance cycle, not a project cycle. Send the part number, the machine, or a photo of the old one, and we quote against that. Uniforms and printing work the same way, from your artwork or a sample.

- 01 Quoted against part number or sample
- 02 Repeat orders kept on file
- 03 Uniform printing and embroidery
- 04 Saudi-made workwear where required





11 HOW WE QUOTE

A quotation is a document, not a WhatsApp number

Every enquiry comes back as a written quotation with a reference number: your items line by line, brand and specification, unit and total pricing, validity and delivery terms. Ready for your finance department as it is.

01 Reference number on every quote

03 Brand and specification stated

05 Validity and delivery terms written

02 Your line items, not ours

04 Alternatives offered where useful

06 Revisions tracked, not replaced



12 CROSS-BORDER MOVEMENT

Stock on one side, a site on the other

We hold registrations on both sides and move goods on our own paperwork, so a Bahrain client can be served from Saudi stock and the other way round, without a second vendor.

- 01 Registered entity in each market
- 02 Customs documentation handled
- 03 Consolidated shipments
- 04 One invoice, one point of contact



Three kinds of buyer, one way of quoting

Contractors, factories and facility managers send us very different lists. Every one comes back the same way: a written quotation, item by item, with a confirmed date for anything we have to order.

FOR A CONTRACTOR

Site material on one purchase order

Safety, cables and fasteners on one list. Fewer purchase orders, fewer invoices to reconcile, and one supplier answering when something is short on site.

FOR A FACTORY

Maintenance supply against part numbers

Bearings, lubricants and spares quoted against part numbers, with an alternative next to any item that is slow or overpriced.

FOR A FACILITY MANAGER

Small orders without a procurement cycle

Uniforms, PPE and day-to-day items priced item by item, at a size many suppliers will not quote for.

Four things procurement officers actually check

01

Everything in writing

Referenced quotations, stated specifications, written delivery terms and tracked revisions. Nothing important lives only in a chat thread.

02

Priced line by line

Every quotation is item by item, with brand, specification and unit price. You can compare us honestly and cut what you do not want.

03

Registered in both markets

Commercial registration and VAT in Saudi Arabia and in Bahrain, so vendor registration and tender submission go through without an exception request.

04

Anything else on request

Outside the five categories, send the item anyway. We source it on request and quote it on the same document, so you are not opening a second vendor for one line.

Send the list, we will send the **price**



SCAN OR TAP

Send the item list in any format you already have: a BOQ extract, a spreadsheet or a photo. It comes back as a written, referenced quotation.

Commercial registration and VAT certificates for both markets are available on request for vendor registration and tender submission.

SAUDI ARABIA

CR 7051737026

VAT 314298130100003

BAHRAIN

CR 72529-2

VAT 220026927200002

ENQUIRIES AND ORDERS · SAUDI ARABIA

+966 58 338 8169

WhatsApp · tap the number to chat

ENQUIRIES AND ORDERS · BAHRAIN

+973 3466 8169

WhatsApp · tap the number to chat

EMAIL

info@assasgulf.com

Tap to write to us

sales.sa@assasgulf.com · sales.bh@assasgulf.com

ONLINE

www.assasgulf.com

ESCALATION

+966 53 901 1007

For anything urgent, or if a request has not been answered, this line reaches management directly



ASSAS
GULF
أساس الخليج

Thank you

TRADING | SUPPLY

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